



Alexander G. Soldatov

An expert in training and development with over 15 years of experience in FMCG, in-depth knowledge of managing people. Run some successful training programs for a wide range of companies. During education uses interactive methods of training such as group discussions, case studies, and role-playing exercises. By analysing real job-related situations, learners can understand how to handle similar situations. They can also see how various elements of a job work together to create problems as well as solutions.



Work Experience:

03/2011 – present: present Professor, **IBS Business School**, Moscow

07/2006 – 03/2011: **Mars LLC**, Mars University Program Manager.

04/2002 – 07/2006: **Mars LLC**, National Trainer

08/1997 – 04/2002: **Mars LLC**, Field Sales Manager

09/1995 – 08/1997: **Mars LLC**, Sales Supervisor.

03/1994 – 09/1995: **Mars LLC**, Sales Representative

02/1993 – 03/1994: **Lanta Bank**, Credit expert

Education:

Financial University under the Government of the Russian Federation, Moscow Russia,
Degree in Economics

Moscow Engineering Physics Institute, Degree in Computer Science and computer facilities

Certificates:

Train the trainers (Tim Andrews, UK)

Lominger (USA)

4D interview (Persona, UK)

Gallup Q12 (Gallup, USA)

Situational Leadership (Ken Blanchard, Belgium)

MBTI (OPP, USA)

Team performance model (David Zibbet, USA)

Remote Management (Global Integration, UK)

Clients:

The Walt Disney Company, The Energizer Battery Company, Jonson & Jonson, Kellogs, John Deer, OSRAM, Saint-Gobain, QIWI, Chipita, Depo Computers, DoorHan, Lukoil, Severstal, TNK